

Daniel Silvers

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Talented young professional with skills and training in: International Relations ♦ Sales & Marketing

- Young professional offering experience in entrepreneurial business development, project management, customer relationships, team building, and team leadership.
- Excellent communicator possessing ability to maintain positive working relationships with clients, customers, and colleagues.
- Demonstrated leader; competitive, decisive, and committed to professional growth and opportunities.
- Experienced international traveler having gained experience in market research and analysis as a student intern through London Internship Program at Boston College, and as a tour counselor in Israel; conversational fluency in Hebrew.

Education & Internships

B.A., International Relations, Boston University

5/11

Boston, MA, Cumulative **GPA: 3.7/4.0**

Sigma Alpha Lambda, National Leadership and Honors Organization

Boston University's London Internship Programme, London, England

1/10– 4/10

Eisendrath International Exchange Semester, Israel

1/07 – 6/07

Employment Experience

Israel Summer Tour Counselor

6/10 – 8/10

YOUNG JUDEA, Jerusalem, Israel

- Handled logistics and programming for 5-week summer tour throughout Israel; arranged activities with outside suppliers of experiential and recreational natures, and coordinated accommodations and meals throughout country.
- Ensured the health, safety, and security of 8 teenagers in care; provided translation during visits to medical facilities.
- Served as Coordinator and Team Captain for 2-day athletic/educational competition; 1,000+ participants in attendance.
- Managed currency, exchange, and budgeting for 30 campers.

Student Intern

2/10 – 4/10

SPRINT- WALKER, London, England

- Shadowed CEO and Associates and participated in client meetings as solo intern for management consulting firm.
- Conducted market research and analysis for Sprint and a number of their clients; contributed to new marketing plan launch.
- Developed and presented competitor research analysis at quarterly board meeting.

Independent Contractor/Regional Manager

2/09 – 10/09

MAXCO Development, Inc., Newton, MA

- Managed painting operations; ensured customer satisfaction, profitability, and compliance with corporate procedures.
- Handled market development, generated sales through cold calling, negotiated contracts with customers/painting crews, and managed day-to-day operations of residential painting projects.
- Achieved \$85K in sales over 4-month season; generously compensated in recognition of outstanding performance and offered promotion to manage multiple independent contractors.

Additional Experience

DOUGLAS CONSTRUCTION, Carpenter, Zionville, IL

6/08 – 8/08

GOLDMAN UNION CAMP INSTITUTE, Overnight Camp Counselor, Zionville, IL

6/07 – 8/07

BARNES & NOBLE BOOKSELLERS, INC., Sales Associate, Carmel, IN

9/05 – 5/06

Computer Expertise

Microsoft Office Suite: Word, Excel and PowerPoint; Adobe Photoshop